



**fast • smart • responsible**



Integrated Supply Chain  
Solutions Provider

# IT'S YOUR BUSY WORLD, WE JUST MAKE IT EASIER FOR YOU.

You need to get your product moved from Point A to Point B without problems and on-time - no matter what the mode of transportation.

Your products have to be stored all over North America, safely, securely . . . whether it is for months or hours and you need to be able to track each piece at any given moment.

And you need a logistics company who won't let you down, deliver on what they promise and can help you through any challenge.

NFI is that company. We have been in North America for over 75 years and offer a wealth of transportation and logistics services. Our customers range from Fortune 500 to regional companies and our markets vary from food and beverage to aerospace technology. NFI has 5,500 employees, we own all assets and have been privately-held by one family since our inception in 1932.

Because we are a privately-held company, we have the ability to act quickly and make decisions that benefit your business. We don't have to go through layers of people to make a decision.

Decision made – move forward.

We also understand the value of a rapid, low-cost start-up and we have teams of seasoned operations professionals that jump start every new customer. They work closely with you, assessing the situation, recommending ways to save you money and get your business up and running efficiently in no time.

We ask our customers to rate our service and encourage them to tell us everything. We are proud to say our customer satisfaction ratings are consistently top-notch.

NFI will really make a difference in your business and your professional life.



# NFI SOLUTIONS



**Logistics**



**Distribution**



**Transportation - Dedicated**



**Real Estate**



**Intermodal  
RoadRail®**



**Contract Packaging**



**Global**



**Consulting**



 **Solar**



**Transportation Brokerage**



 **Canada**

# NFI – A FULLY INTEGRATED SUPPLY CHAIN SOLUTIONS PROVIDER

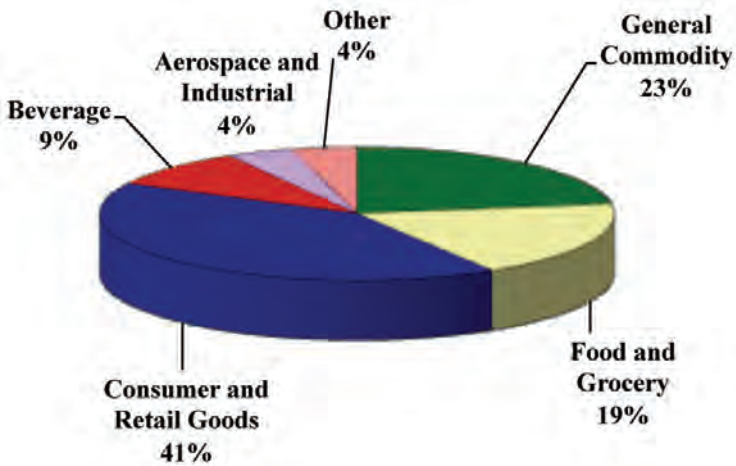
## Company Facts

- Privately held
- Over 5,500 employees
- 18 million sq. ft. nationwide
- 2,000 tractors, 7,200 trailers
- One of the fastest-growing Third Party Logistics Providers

NFI is your one-stop resource for integrated supply chain solutions.

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Markets Served by NFI Divisions



# AWARDS

## Environmental

INTERNATIONAL  
BUSINESS AWARDS

STEVES  
2010  
WINNER



EPA SmartWay™  
Excellence Award



## Customer – Carrier Awards



## Safety Awards



## Creative Awards



## Other Awards and Publication Recognition



# THE NFI IMPACT – FOCUSED ON SUSTAINABLE RESPONSIBILITIES



NFI is an active participant in environmental and sustainability efforts. We are an EPA SmartWay Transport Partner and all NFI trucks carry the SmartWay Transport Partner logo. NFI is ranked a 1.25 by the EPA which is the highest rating a truck carrier can earn in this program. NFI won the EPA's SmartWay Excellence Award in 2006 and 2008.

We have branded our sustainable fleet “The NFI Fit Fleet”. Here some of the ways we are conserving fuel and helping the environment:



- Voluntarily reduced the top mph on the fleet to 62 mph.
- Reconfigured current truck engines to reduce their fuel requirements.
- Use single wide tires on all new tractors.
- Use automatic tire inflation systems on all new trailers.
- Use synthetic motor oil on the majority of the fleet.
- Sleeper fleet has been outfitted with diesel and battery powered APU's.
- Limit idle time to 5 minutes for all tractors at warehouses.
- Track each tractor's idle percentage, in an effort to bring down the numbers, zero in on problem areas, and conserve fuel.
- Encourage use of our Intermodal Division if it makes shipping sense.
- Educate drivers how to conserve fuel with proper driving habits.
- Increase use of Bio Diesel each year.

Environmentally Sound Warehouse & Distribution Facility Practices:

- Corporate Headquarters installed solar panels on roof and eliminated energy costs.
- 68% of all warehouses use fluorescent lighting.
- 100% of all warehouses use propane or electric forklifts (or a mix of both).
- 11,000 tons of cardboard are recycled each year.
- 360 tons of plastic are recycled a year.



We are committed to exemplary corporate citizenship by protecting the health and safety of our people, ensuring the integrity of our environment, and being active in our communities.

# NFI SOLAR

NFI Solar is redefining the renewable energy development and energy efficiency retrofitting fields. We are the only logistics company in America with a solar solution for commercial real estate.



Buildings account for an estimated 48% of all greenhouse emissions. Retrofitting a building to a high level of energy efficiency can range from changing out lights to installing solar panels. The prevalent source of renewable energy viable for commercial real estate is the sun.

The NFI Solar model is based on reducing the carbon footprint and increasing bottom-line savings, implementing energy-efficient practices, technologies and systems.



The climate is right for solar retrofitting:

- The “lowest hanging fruit” in terms of energy cost.
- Lowers energy bills.
- Minimizes potential for dramatic energy price increases.
- Right thing to do for your customers, your employees and the future of your company.



# NFI LOGISTICS SOLUTIONS

## Customized IT Solutions

- Based on your needs
- Tracking, reporting, visibility

## Order Management

- SCMS – Supply Chain Management System

## Transportation Planning and Management

- Infor TransPro
- Innovative Computing Corp
- Manhattan Driver & Load

## Dedicated Fleet Routing and Scheduling

- Infor RoutePro
- Managistics Routing and Scheduling

## Supply Chain modeling and optimization

- Supply Chain Designer

## Mileage Calculation, Route Optimization

- PC Miler, Rand McNally
- Expert Fuel

## Systems Integration

- Sterling Commerce Gentran, EDI, XML, Internet
- EDI Pro

## NFI Integrates with

- SAP, Lawson, RTI, Oracle

## Satellite/GPS Communications

- Qualcomm OmniTracs

## Freight Bill Audit and Payment

- SCMS

## Imaging

- Pegasus TransFlo

## Client Specific Functionality

- SCMS

## International Freight Forwarding

- IES (Integrated Export Systems)

## Warehouse Management Solutions

- Infor WMS 4000, Infor Foursite, Accuplus®, Red Prairie, HighJump, TLogic



# NFI WAREHOUSING & DISTRIBUTION

## System Features

- Inventory Control
- Barcode Label Generating
- Order/Receipt Processing
- Wave/Task Management
- Pallet ID Control
- Physical Inventory/Cycle Count
- System Administration & Security



## Warehousing

- Dedicated & Contract
- Ambient & Temperature Controlled Storage
- Inventory & Process Management
- Flow through Cross Docks
- Seasonal Overflow Management
- Food Grade
- Class 3 (Public) Bonded warehouse by U.S. Customs and Border Protection



## Warehouse Management Services

- Infor WMS 4000, Infor Foursite & Cadre AccuPlus® Systems



## Yard Management System

- Yard View

## Modules

- Radio Frequency
- Batch Collection
- EDI
- Roll Paper
- Kitting
- Load Planning
- Freight Consolidation
- Parcel Manifest Management



## Value-added Services

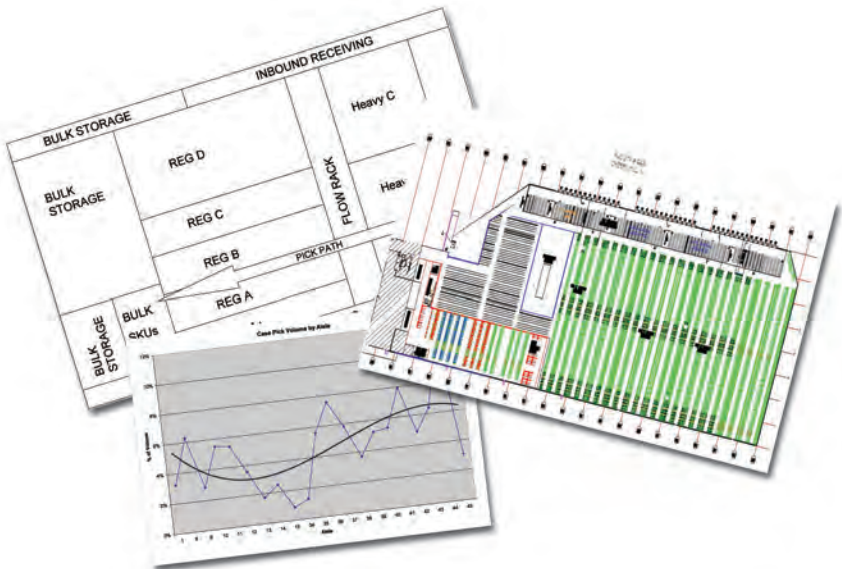
- Kitting, packaging, sub-assembly
- Pick/Pack
- Reverse logistics
- Pool distribution
- And more



# NFI WAREHOUSING & DISTRIBUTION: CUSTOMIZED SOLUTIONS

## Industrial Engineering Capabilities

- New Business Modeling
- Startup Support and Management
- Layout Re-Design and Optimization
- ABC SKU Slotting Optimization
- Productivity Analysis
- Optimal Staffing Planning
- Process Design and Re-Design
- Shipping and Receiving Layout Optimization
- Cost Benefit Analysis
- Reporting Tools
- Capital Improvement Support



# NFI INTERMODAL ROAD RAIL

Intermodal is the fastest growing mode of transportation and we have one of the top brands in the industry, NFI RoadRail®.

- The best customer service people in the business.
- The most innovative technology in the industry.
- Flexible enough to adapt with changes and handle your most complex shipping needs.
- Monitored 24/7 security.
- Strong relationships with our carriers.
- Refrigerated Containers.

## Get your products there by rail

- Quickly - Seamlessly
- Environmentally Sound
  - Less trucks on the road means less fuel burned.



# NFI DEDICATED

Let our industry experts provide you with the most dynamic engineered solutions available to manage and run your fleet... so you can concentrate on what you do best – your core business.

- Fleet Engineering Solutions
- Backhaul Optimization
- Network Protection
- Fuel-Efficient Fleets (Expert Fuel Optimization System)
- On-Time Performance
- Award-Winning Customer Service
- Rapid Start-Ups
- Special Equipment Available
- Fleet Conversion, Fleet Sizing & Fleet Design
- Customized KPI Benchmarking
- Omni Vision - QualComm and Untethered Trailer Tracking
- Fleet Materials and Yard Management System
- Web Tracking and Reporting (NaviTrace®)
- Innovative Dispatch and Customized Apps
- Best-trained Drivers



# NFI TRANSPORTATION BROKERAGE

You want reliable transportation brokers working for you. In such a fragmented industry, it pays to have experts working on your behalf who know the marketplace and have the tools to quickly source, qualify and manage reliable carriers that pickup and deliver when you need it.

- Your one stop Freight Management Solution
- No job is too small or too large
- Services Include:
  - Vans
  - Temperature Control
  - Flatbed (including Over-Dimensional)
  - Expedited (Team) Service
  - High Value
  - Power Only
  - Cross Docking Available
- Online Freight Management enables shippers to:
  - View continuously updated account performance/activity reports
  - Track and trace freight shipments
  - View or print PODs, invoices and aging
- Electronic Data Interchange (EDI):

Our system can integrate with your internal orders management systems to easily share data, including load tenders and proof of delivery documentation on invoices. With EDI, productivity goes up and errors decrease by eliminating manual data entry.



**Call us for a free rate quote: 866-663-6882**  
**[www.NFItransportationbrokerage.com](http://www.NFItransportationbrokerage.com)**

# NFI CANADA

NFI Canada is owned by NFI and provides exceptional and differentiating services for supply chain customers both in the U.S. and Canada.



NFI Canada is headquartered in Mississauga, Ontario. They began as a global cold supply chain company and while still actively participating in that industry, their reputation as one of Canada's premier multi-modal logistics provider has allowed NFI Canada to expand into other non-traditional supply chain verticals, including dimensional loads. Over 300 active customers have found a home with NFI Canada because of their reputation, on-time performance and customer satisfaction levels, not to mention their expertise in cross-border shipping and beneficial relationship with CN railroad.

## Services

- Global Inbound Logistics
- Inbound Freight Forwarding
- Cold Supply Chain Management
- Supply Chain Engineering
- Channel Management
- Freight Consolidation/Deconsolidation
- Intermodal
- Over the Road (OTR) Truck Brokerage-TL & LTL
  - Cross Canadian/Cross Border
- Air Freight
- Customs Brokerage
- Regulatory Compliance Services
- FCA/FOB
- PARS services



# NFI REAL ESTATE

NFI owns and manages over 7 million square feet of commercial real estate across the US. We build the best warehouses because we operate the best warehouses.

## Construction & Development

- Development of industrial and commercial real estate projects
- Construction management services for new facilities
- Construction supervision of customers' build outs

## Marketing & Leasing

- Assist customers in their relocation efforts
- Leasing services for our properties and facilities
- Site location services

## Property Management

- Management services for company-owned facilities and properties
- Lease compliance services
- Repair and maintenance management
- Governmental compliance



# NFI CONTRACT PACKAGING

Specialize exclusively in contract packaging and decorating.

Creative promotional packaging design and custom assembly fulfillment.

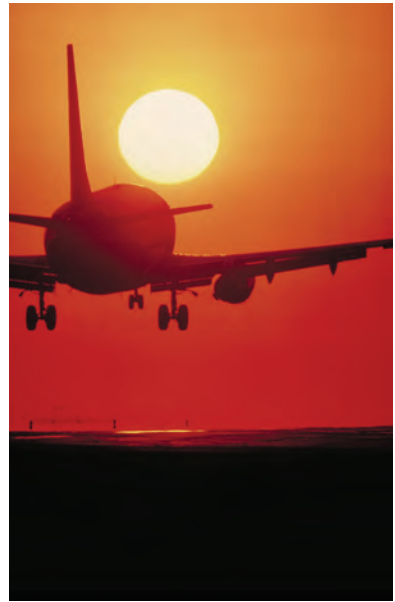
We are mobile and can operate onsite at your distribution center or place of manufacturing.

- Turn Key Solutions at a good value
- Packaging design and engineering
- Sourcing
- POP Display Design & Fulfillment
- Package Prototyping
- Gift Set Assembly
- Shrink Wrapping
- Promotional On-Packing
- Labeling
- Shrink Sleeve Application
- Innovative Thermoforming
- Lot & Batch coding
- Rework, Recovery & Inspection
- Warehousing & Distribution
- Secured yard/video surveillance
- Multi-shift operation



# NFI GLOBAL

- Licensed FMC Freight Forwarder
- Licensed Ocean Transportation Intermediary
- Project Management and Over-Dimensional Transport
- Warehousing, Export Packing and Consolidations
- Airfreight Forwarder
- Worldwide Global Network
- Marine/Air/Ground Insurance
- Letters of Credit, Banking, Consularization and Legalization of Documents.
- Outport Customs Brokerage
- Tariff Analysis, Duty Drawback and TIB Consulting
- Customs Surety Bonds



# NFI CONSULTING

## Strategic & Tactical Decision-Making

Make better decisions about the medium and long term direction of your supply chain network.

## Network Analysis

We can show you how to save 5–20% to help you meet your strategic logistics planning goals.

## Optimized Fleet Networks

Improve your fleet's utilization, backhaul ratios and loaded-mile percentages.

## Streamlined RFP Process

Build a comprehensive and streamlined RFP

- Administer the process in an equitable and efficient manner to generate creative vendor solutions and maximize cost savings.

## Warehouse Design and Analysis

Get the most products in the least amount of space yet allow for ease of machinery and inventory management.

## Risk & Safety Programs

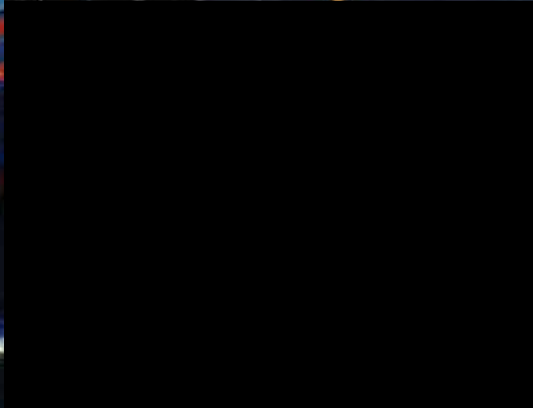
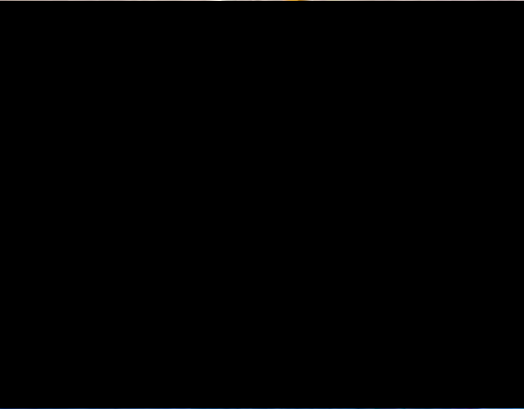
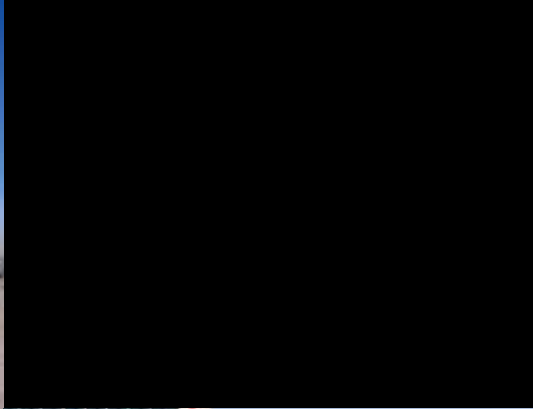
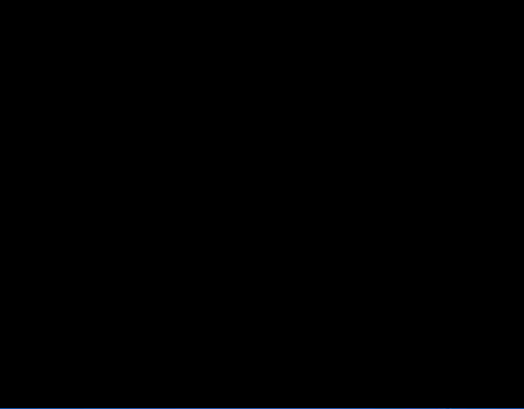
## Fueling Services and Optimization

## Driver Hiring and Retention

We will work with you to understand your goals and objectives, provide you with a detailed scope document, and schedule on-going progress meetings until your goal is met.

Let us help you solve those tough questions – we have the experience, the knowledge, and the references!







NFI Logistics

NFI Transportation

NFI Warehousing & Distribution

NFI Solar

NFI Canada

NFI Real Estate

NFI Intermodal

NFI Contract Packaging

NFI Transportation Brokerage

NFI Global

NFI Consulting

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